

EICSupplyMap - New for 2019

Introduction

EICSupplyMap is a database of over 3,000 UK-located companies that have a revenue over £1 million who provide goods and services to the whole energy sector. You can search for companies based on the industry they supply into, right down to the products or services they provide.

Search results can be listed, with the ability to drill-down to full company details, or displayed on a map of the UK to indicate the locations of their HQs.

Applications

Do you want to:

- Investigate your competition by sector and location and give you confidence that you know who your competitors are?
- Identify new clients/partners/suppliers that provide a specific product? Learn where they are and what they do?
- Set up in a new region? Discover if the local market is either saturated or missing your expertise?
- Understand capabilities in your local supply chain? (especially useful for buyers)

User Guide

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Logging in

Login to EICSupplyMap using your email address and password; the email address and password that you use to access EICDataStream and EICAssetMap will also give you access to EICSupplyMap.

If you are already logged in to either EICDataStream or EICAssetMap, you are also logged in to EICSupplyMap.

Type your email address here Type your current password Click here to Log in

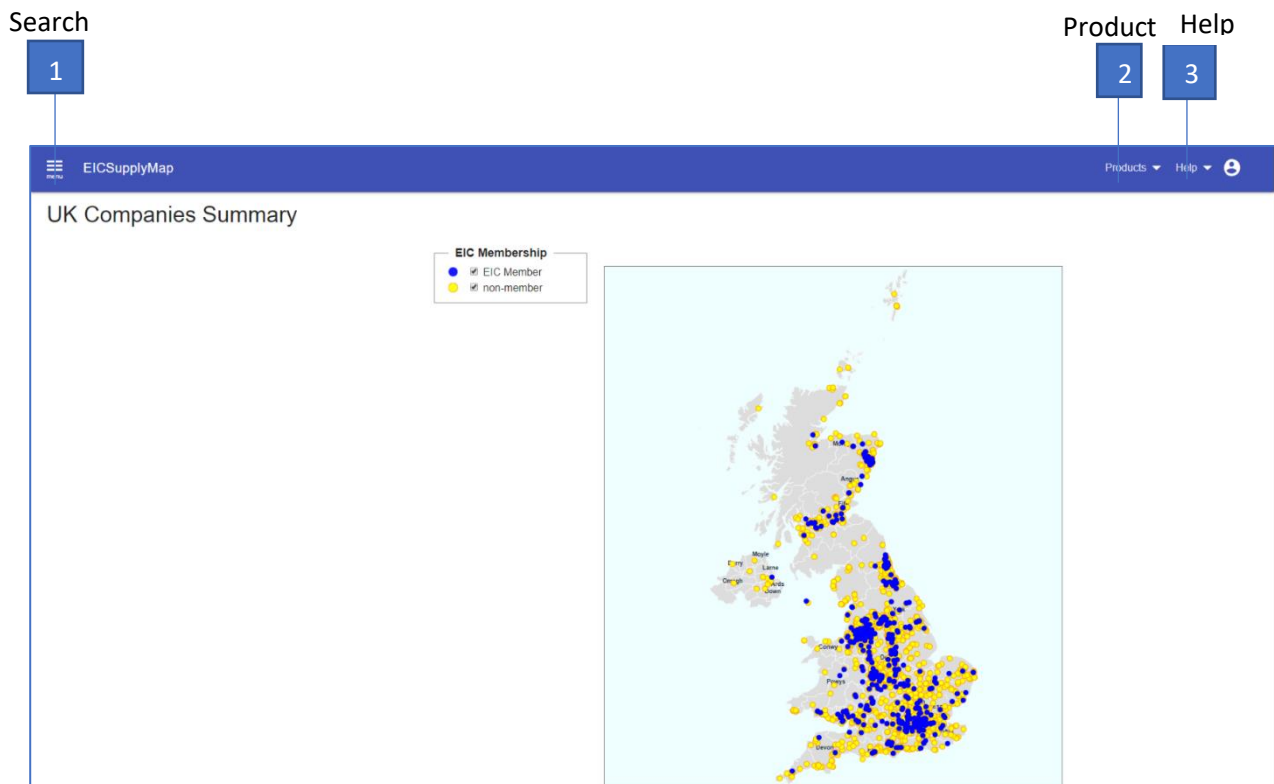
1 2 3

Members login: Login using your email address

Email address **Password** **Login** [Forgotten Password](#)

Dashboard

After logging into EICSupplyMap, the dashboard is displayed with an interactive map of all the UK HQs of every company in the database which you can click on to see their details.



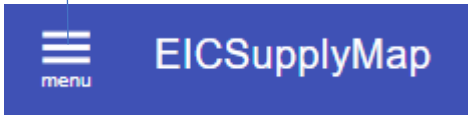
Search

EICSupplyMap can display search results in two ways: display on **List** and display on **Map**.

You can use any number of search filters in any combinations.

1

Click to see search filters



Search Criteria

[CLEAR ALL](#)

Company Name
Search a company

EIC Members Only

Industry
Select an option

Industry Sector
Select an option

Category
Select an option

Product
Select an option

Equipment
Search an equipment

Region
Select an option

County
Select an option

UK Revenue amount between:

from _____ and _____ to _____ £ millions

[DISPLAY ON LIST](#) [DISPLAY ON MAP](#)

2

Click on any search filter or combination of filters and select the option you want

3

Click on the type of display

Company Name

1 Click on filter

Company Name
Search a company

Please enter 1 or more characters

2 Type the name of company

Company Name

A & G Precision and Sons Ltd

A & G Precision and Sons Ltd

A C Hydraulics Limited

A N Wallis & Co Ltd

A S Mosley & Company Ltd

A Torn Construction Ltd

A&D Instruments Limited

A&P Group Limited

A&P Tees Limited

A&P Tyne Limited

A. N. Technology Limited

A. Taylor & Son (Leeds) Ltd

a1-cbiss Ltd

A-2-Sea Solutions Limited

AAF International

Aalco Metals Ltd

Aarsleff Ground Engineering Ltd

ABA Stronalva Limited

Abacus Lighting Ltd

3 Click the name of company or companies to search

4 Click on the type of display

DISPLAY ON LIST DISPLAY ON MAP

EIC Members Only

Results can be limited to just EIC Members.

1 Click to toggle filter

EIC Members Only

2 Search of only EIC Members

EIC Members Only

Industry

2 Click on x to remove filter

1 Click to search companies who work in selected industries

3 Click on the type of display

Industry Sector

1 Click to search companies who work in selected industry sectors

2 Click on the type of display

Categories

This filter includes the sub-sectors of oil & gas and the work packages for power, nuclear and renewables.

The screenshot shows a 'Category' filter interface. At the top, there are three selected categories: 'Balance of Plant/Civils (Biomass)', 'Balance of Plant/Civils (EFW)', and 'Balance of Plant/Civils (Hydropower)'. Below these is a scrollable list of categories, with 'Balance of Plant/Civils (Biomass)', 'Balance of Plant/Civils (EFW)', and 'Balance of Plant/Civils (Hydropower)' highlighted in blue. The list includes: 'Balance of Plant/Civils (Biomass)', 'Balance of Plant/Civils (EFW)', 'Balance of Plant/Civils (Geothermal)', 'Balance of Plant/Civils (Hydropower)', 'Balance of Plant/Civils (Nuclear)', 'Balance of Plant/Civils (Offshore Wind)', 'Balance of Plant/Civils (Onshore Wind)', 'Balance of Plant/Civils (Power)', 'Balance of Plant/Civils (Tidal)', 'Chemical', 'Decommissioning (Nuclear)', 'Decommissioning (Upstream)', 'Development & Consent (Biomass)', 'Development & Consent (EFW)', 'Development & Consent (Geothermal)', 'Development & Consent (Hydropower)', 'Development & Consent (Offshore Wind)', and 'Development & Consent (Onshore Wind)'. At the bottom of the filter, there are two red buttons: 'DISPLAY ON LIST' and 'DISPLAY ON MAP'. A blue box with the number '1' points to the top of the category list, and a blue box with the number '2' points to the 'DISPLAY ON LIST' and 'DISPLAY ON MAP' buttons.

1

Click to search companies who work in selected categories

2

Click on the type of display

Combination of Industry/Industry Sectors/Categories Filters

Selecting an industry/industries will limit the industry sectors and categories selectable in the filters.

1 Click on industry

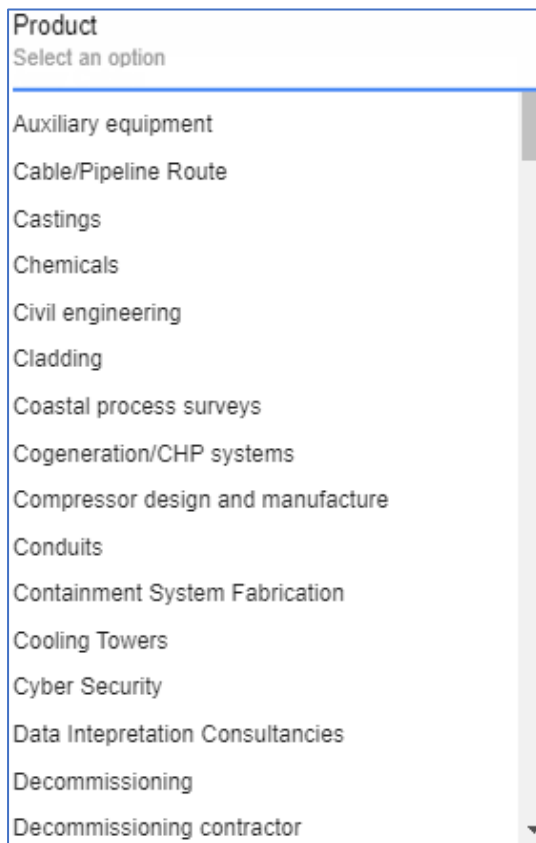
2 Click on sectors within industry

3 Click on categories within sector

4 Click on the type of display

Product

This filter contains categories of products and services. To see a breakdown of these categories, see appendix.

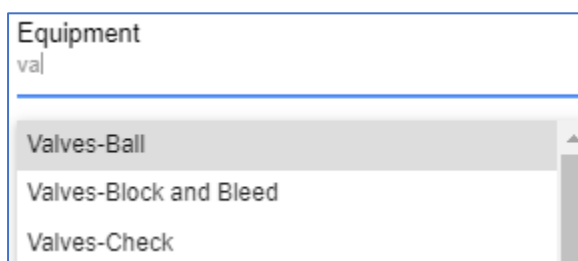


The screenshot shows a dropdown menu titled "Product" with the instruction "Select an option". The menu is open, displaying a list of 18 categories. The categories are: Auxiliary equipment, Cable/Pipeline Route, Castings, Chemicals, Civil engineering, Cladding, Coastal process surveys, Cogeneration/CHP systems, Compressor design and manufacture, Conduits, Containment System Fabrication, Cooling Towers, Cyber Security, Data Intepretation Consultancies, Decommissioning, and Decommissioning contractor. A vertical scrollbar is visible on the right side of the list.

Product Category
Auxiliary equipment
Cable/Pipeline Route
Castings
Chemicals
Civil engineering
Cladding
Coastal process surveys
Cogeneration/CHP systems
Compressor design and manufacture
Conduits
Containment System Fabrication
Cooling Towers
Cyber Security
Data Intepretation Consultancies
Decommissioning
Decommissioning contractor

Equipment

Type in a specific product/service and click to select.



The screenshot shows a dropdown menu titled "Equipment" with the text "va|" in the search field. The menu is open, displaying search results for "Valves". The results are: Valves-Ball, Valves-Block and Bleed, and Valves-Check. The "Valves-Ball" option is highlighted. A vertical scrollbar is visible on the right side of the list.

Equipment Category
Valves-Ball
Valves-Block and Bleed
Valves-Check

Example Searches

Example 1: Find companies who provide product/services to Oil & Gas industry in Scotland

The image shows a search criteria form titled "Search Criteria". At the top right is a red button labeled "CLEAR ALL". Below this are several input fields: "Company Name" with the placeholder "Search a company"; a toggle switch for "EIC Members Only" which is currently off; "Industry" with a selected tag "O&G"; "Industry Sector" with the placeholder "Select an option"; "Category" with the placeholder "Select an option"; "Product" with the placeholder "Select an option"; "Equipment" with the placeholder "Search an equipment"; "Region" with a selected tag "Scotland"; and "County" with the placeholder "Select an option". At the bottom, there is a section for "UK Revenue amount between:" with input fields for "from", "and", "to", and "£ millions". At the very bottom are two red buttons: "DISPLAY ON LIST" and "DISPLAY ON MAP".

Annotations on the right side of the form indicate the following steps:

- 1 Click on industry
- 2 Click on region
- 3 Click on display

Example 2: Find companies who provide generators to the petrochemical sector

Search Criteria

CLEAR ALL

Company Name
Search a company

EIC Members Only

Industry
O&G

Industry Sector
Downstream

Category
Petrochemical

Product
Generators

Equipment
Search an equipment

Region
Select an option

County
Select an option

UK Revenue amount between:
from _____ and _____ to _____ £ millions

DISPLAY ON LIST **DISPLAY ON MAP**

1 Click on industry

2 Click on industry sector

3 Click on category

4 Click on product

5 Click on display

Example 3: Find companies with a UK HQ in Aberdeen, who provide valves to the petrochemical sector with a revenue between £1-10 million

Search Criteria

CLEAR ALL

Company Name
Search a company

EIC Members Only

Industry
O&G

Industry Sector
Downstream

Category
Petrochemical

Product
Select an option

Equipment
Valves

Region
Scotland

County
Aberdeenshire City of Aberdeen

UK Revenue amount between:
from 1 and to 10 £ millions

DISPLAY ON LIST **DISPLAY ON MAP**

1 Click on industry

2 Click on industry sector

3 Click on category

4 Type in the specific piece of equipment desired and select from the options provided

5 Click on Region

6 Click on counties constrained by region

7 Click and type in desired range

8 Click on display

Display on List

Record Display

2 1

Company Name

UK HQ Region

3

Search Result Count and Breakdown

4

Company Website

5

EICSupplyMap Products ▾ Help ▾

Display 15 records per page

189 matching companies (49 members, 140 non-members)

COMPANY NAME	REGION NAME	EIC MEMBER	COMPANY'S WEBSITE
Master Flo Valve Co (UK) Ltd	Scotland	Member	https://www.masterflo.com/en/
Pneumatrol Ltd	North West	Member	http://www.pneumatrol.com/
Sabre Instrument Valves Ltd	North West	Member	http://www.sabre-valves.com/
Alco Valves Group	Yorkshire and the Humber	Member	http://www.alco-valves.com/
Koso Kent Introl	Yorkshire and the Humber	Member	https://kentintrol.com/
Blackhall Engineering Ltd	Yorkshire and the Humber	Member	http://www.blackhall.co.uk/index
Leser UK Limited	South West	Member	https://www.uk.leser.com
Hobbs Valve Limited	Wales	Member	http://www.hobbsvalve.co.uk/
Evoqua Water Technologies	Wales	Member	http://www.evoqua.com/en/about/UK/Pages/default.aspx
George Fischer Sales Ltd	West Midlands	Member	http://www.gfps.com/country_UK/en_GB.html
Westley Group	West Midlands	Member	http://www.westleygroup.co.uk/
Advanced Valve Solutions (UK) Ltd	North West	Member	http://www.advancedvalvesolutions.nl/en/
Swagelok Ltd	Isle of Man	Member	https://www.swagelok.com/en
Pacson Valves Ltd	Scotland	Member	https://www.pacson.co.uk/index.html
Edgen Murray Europe Ltd	Scotland	Member	http://www.edgenmurray.com/

Showing page 1 of 13

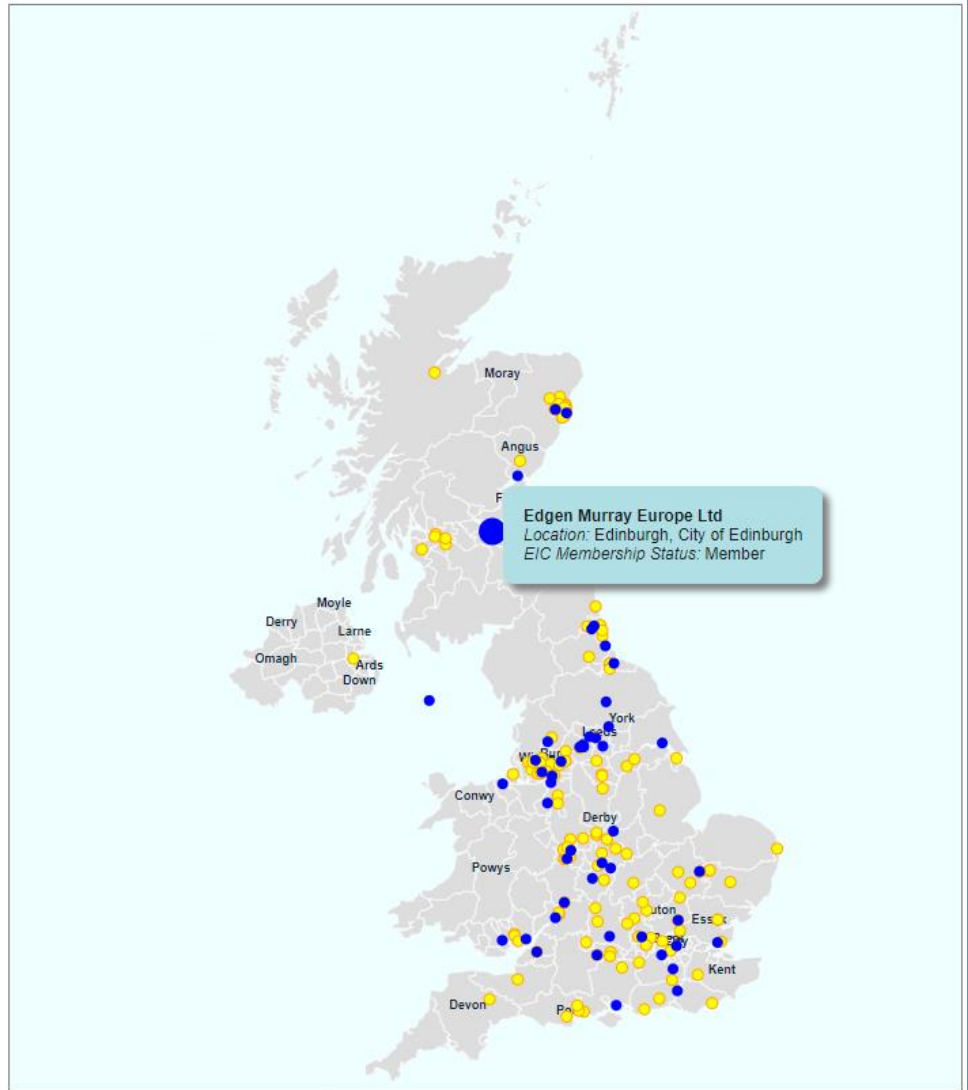
FIRST PREVIOUS 1 2 3 4 5 ... 13 NEXT LAST

5 Page Navigation

EIC Membership

- EIC Member
- non-member

189 matching companies (49 members, 140 non-members)



Company Details

Clicking on the company name on the list results page or clicking on a company on the map display will display all the selected companies' details/data.

Company Details			
Company Name : ABB Ltd			
Member of the EIC : Yes			
CEO/Managing Director : Ian Funnell			
Address : 3100 Daresbury Park , Warrington, Cheshire, WA4 4BT			
Global HQ : Zurich, Switzerland			
Website : http://new.abb.com/uk			
Email : Unknown			
Telephone : +44 1925 741 111			
Product Description : Provides fully integrated and engineered, automation, electrical and power management solutions or individual components. Main Automation Contractor (MAC) the Main Electrical Contractor (MEC). Supply of integrated DCS and safety systems (ICSS), instrumentation, drives, motors and switchgear, plus HV, MV and LV products and solutions. Consulting services include Front End Engineering Design, safety assessment plus full lifecycle service			
<p>CAPABILITIES EQUIPMENT ACCOUNTS</p>			
INDUSTRIES	SECTORS	CATEGORIES	PRODUCTS
O&G	Upstream, Midstream, Downstream	Facilities, Marine & Subsea, Wells LNG Liquefaction, LNG Regasification, Pipeline, Storage & Terminals, Chemical, Petrochemical, Refinery	Digital Services / Data monitoring, Electrical & Instrumentation
Power	Conventional Power, Nuclear	Equipment (Power), Plant and Equipment	Digital Services / Data monitoring, Electrical & Instrumentation, EPC
Renewables	Offshore Wind, Onshore Wind, Solar	Operation & Maintenance (Offshore Wind), Balance of Plant/Civils (Onshore Wind), Operation & Maintenance (Onshore Wind), Equipment (Solar)	Digital Services / Data monitoring, Electrical & Instrumentation

1

Click to view
Equipment

CAPABILITIES EQUIPMENT ACCOUNTS			
Access Control Equipment	Data Transmission Equipment	Power Systems-High Voltage	Recorders & Transmitters
Analysers-Chemical	Density Measurement	Power Transmission	Maintenance Services
Analysers-Fluid	Design and Construction - Power Station	Process Control Systems	Fieldbus
Analysers-Gas	Design - Electrical, Medium and High Voltage Systems	Process Temperature Control	Consultancy Studies
Analysers-On Line	Digital Indicators	Programmable Systems & Controls	Control Systems
Analysis	Distribution Fittings-Electrical	Recorders-pH	Temperature Transmitters

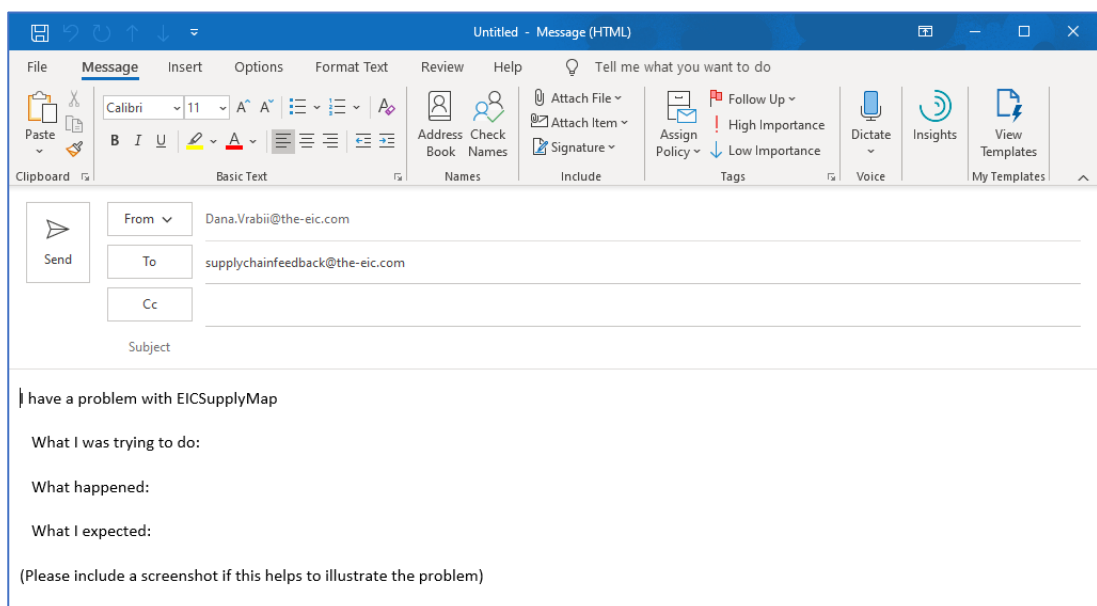
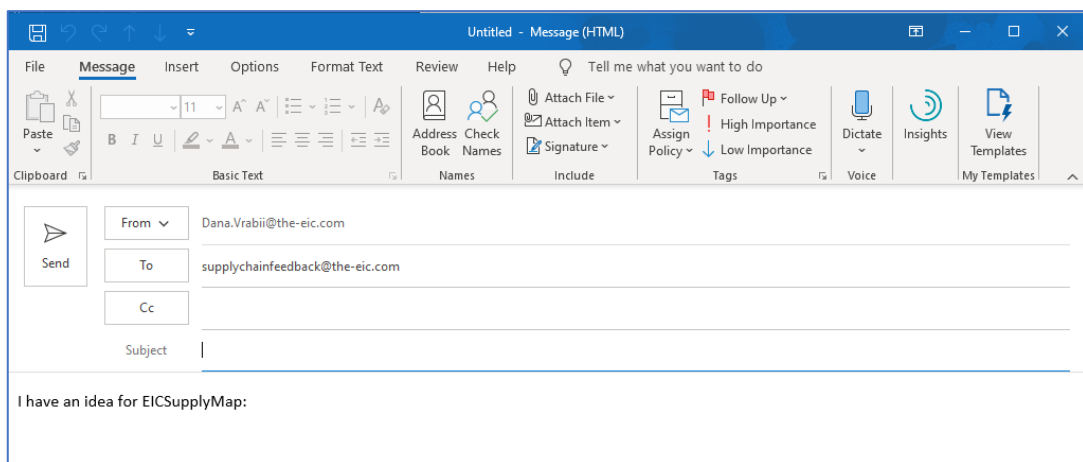
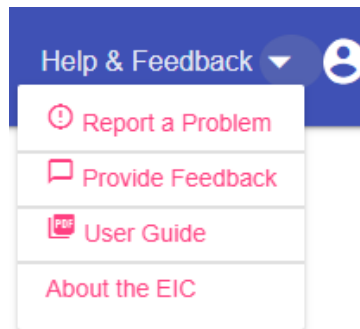
2

Click to view
Accounts

CAPABILITIES EQUIPMENT ACCOUNTS					
ACCOUNTS YEAR	UK REVENUE (€M)	GROSS PROFIT (€M)	OPERATING PROFIT (€M)	PROFIT (€M)	PROFIT/LOSS ACCOUNT (€M)
2017	696	62	13	43	211
2016	677	56	17	21	-61
2015	612	71	39	26	6

Feedback

To report a problem with the application or if the data of a company is incorrect please notify the EIC by clicking the links in the help drop down in the top right corner of the display.



Appendix

Product category breakdown

This is not an exhaustive list but is a breakdown of the most used product searches.

Ancillary Equipment – Valves, Pumps, Seals, Filters, Bearings, Gaskets, Pressure Vessels, Air Pre-Heaters, Blowers etc...

Auxiliary Equipment – Heat Exchangers, Fired Heaters, Air Coolers, Knock-Out Drums, Boilers, Condensers, Coolers, Flares etc...

Main Process Equipment – Distillation Columns, Fluid Catalytic Cracking Units, Delayed Coking Units, Catalytic Reformers, Centrifuges, Cyclones, Separators etc...

Equipment Manufacture (General Product Category) – Winches, Hoists, Tanks, Containers etc..

Electrical & Instrumentation – Electrical Contractors, Analysers, Cables, Measuring Equipment (Flow, Temperature, Pressure), Gauges, Switchgear, Control Panels, Motors, Drives etc...

Inspections Services – Rope Access Surveys, Scour Surveys, Cleaning Services, Platform Inspections, Repair and Maintenance (Not part of O&M contract), Laser Surveys etc...

Safety Systems – Alarms, Blast Shields/Doors, Fire Detectors, Fire Extinguishant Systems, Beacons etc...

Safety Equipment – Personal Protective Equipment, Breathing Apparatus, Gloves, Boots, Clothing, Helmets, Harnesses, Safety Barriers etc...

Chemicals – Drilling Fluids, Foams, Demulsifiers, Emulsifiers etc...

Specialist Steels and Tubulars – Pipework, Tubes, Sheet Metal, Plate Metal, Bars, Rolled Sections etc...